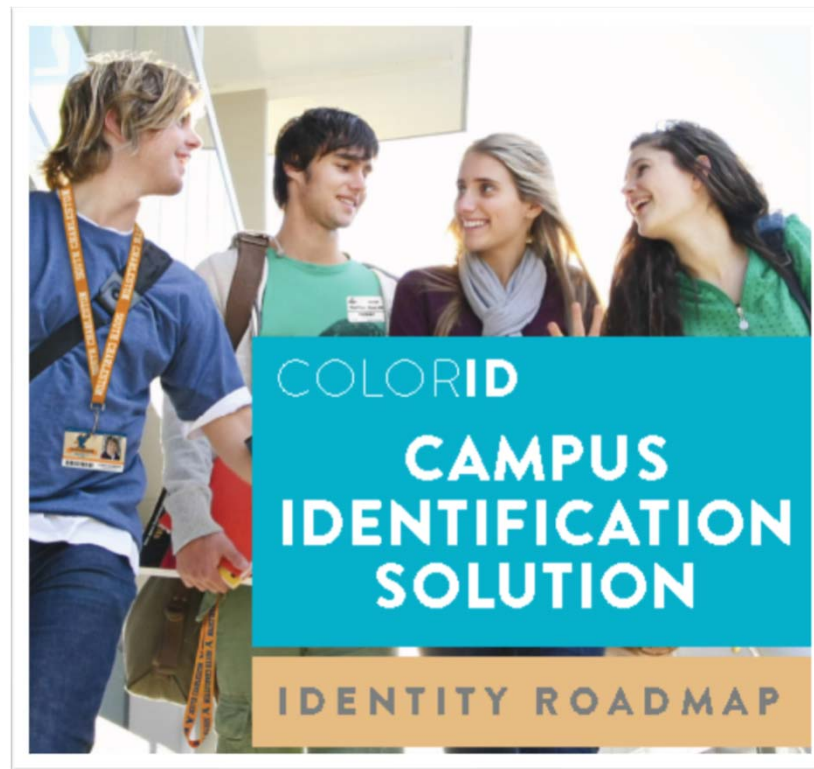


COLORID CAMPUS IDENTITY ROADMAP

Your roadmap to a unified campus



COLORID AGENDA

- Brief ColorID Overview
- Campus Identity Roadmap
 - What is it?
 - Why do we need it.
 - Technology Discussion
 - Steps of Creation
 - Summary



C O L O R I D

ABOUT

About ColorID



COLORID EDUCATION -- CUSTOMERS

1400+ Universities and Colleges

- Northwestern University
- Harvard University
- Stanford University
- University of Georgia
- North Carolina State University
- University of Cincinnati
- University of Notre Dame
- University of Southern California
- UCLA
- Vanderbilt University
- Massachusetts Institute of Technology
- University of Nebraska-Lincoln
- University of Auckland (NZ)
- Waterford Institute of Technology (IRE)



COLORID GOVERNMENT -- CUSTOMERS

Federal Government

Department of Commerce, FBI, NIST, NASA,
Tennessee Valley Authority, White House, Both
Houses of Congress

Military

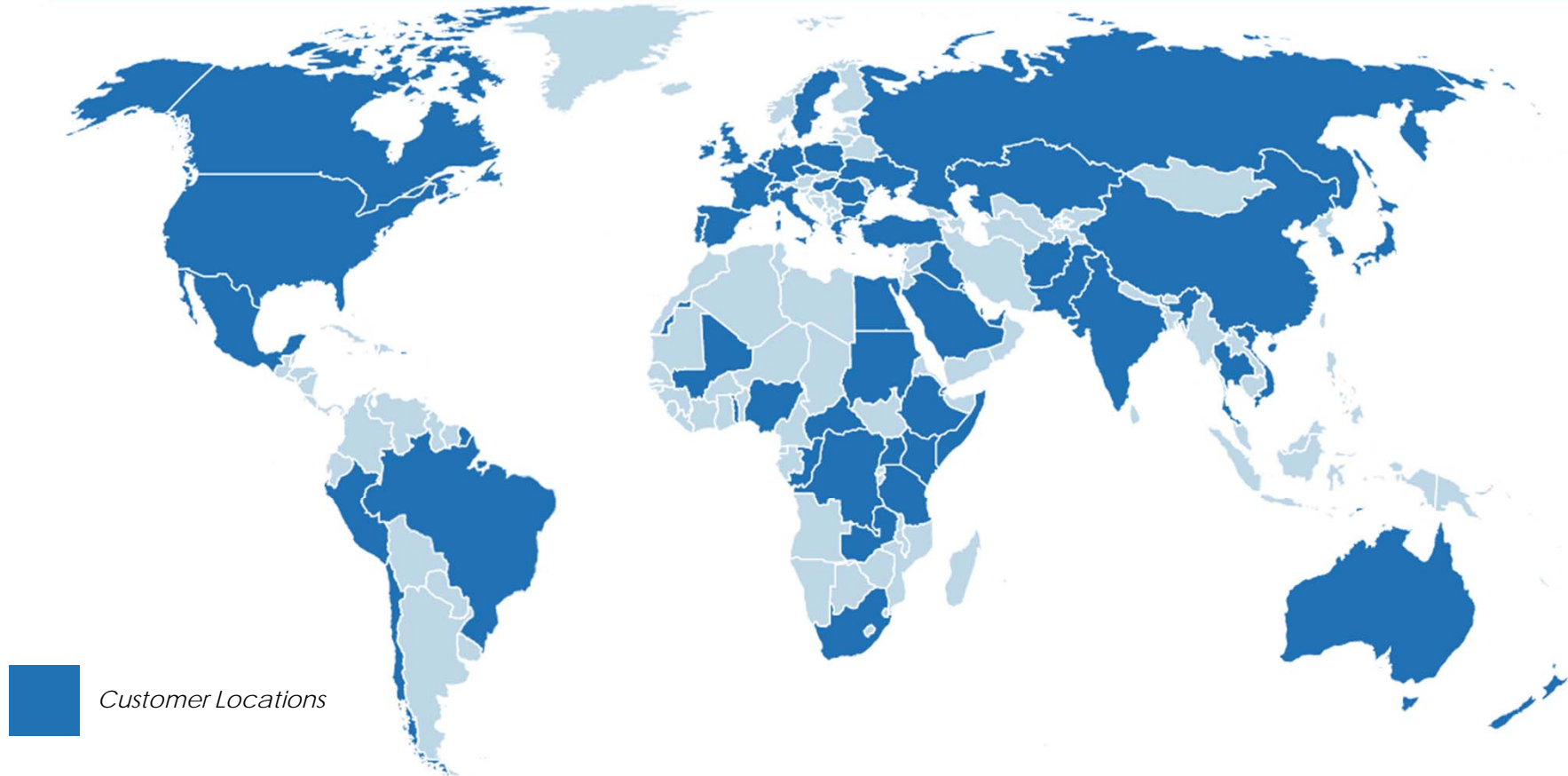
The Pentagon, Davis-Monthan AFB, Fort
Huachuca, Andrews AFB, Bolling AFB, Camp
Lejeune, SPAWAR, Cape Canaveral Air Station

Large Government Integrators

MC Dean, ManTech International, SAIC,
DynCorp International, General Dynamics,
American Systems

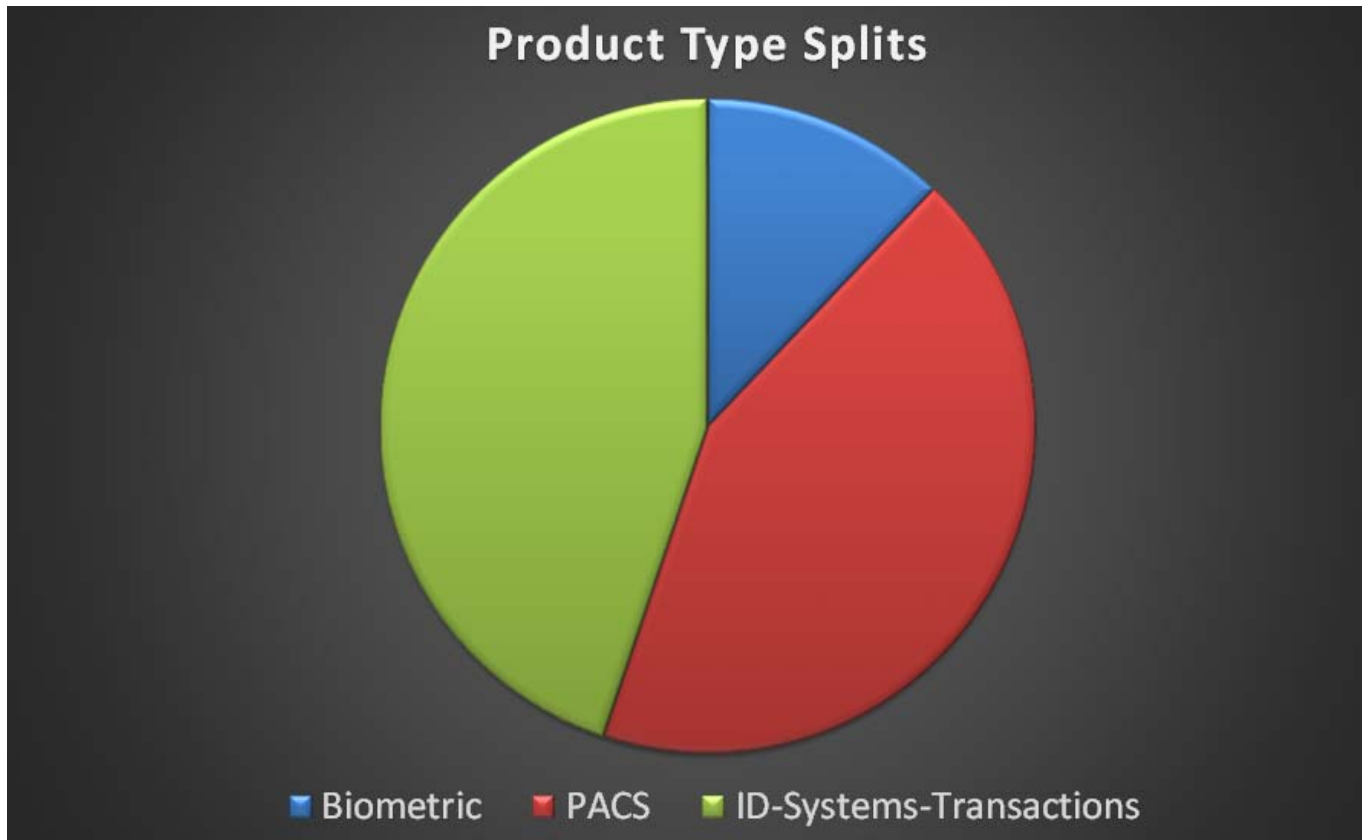


COLORID WORLDWIDE CUSTOMERS



Customer Locations

PRODUCT & SERVICES -- MIX



COLORID BEST IN CLASS PARTNERS



COLORID PREMIER SERVICES

Customer Partner Portal:

Access your discounted pricing for **instant** quotes and place orders with PO#'s or credit card.



CHOICE Support Program:

Combining a traditional onsite support plan with newer overnight loaner programs. You get to create your own custom program and select what's important to you.



Recarding Service:

Migrate to a new technology by supplying ColorID's service bureau your cardholder data and we ship you finished cardstock.



C O L O R I D
OPEN DISCUSSION

WHO ARE
YOU ???



WHY ARE
YOU HERE???



C O L O R I D

CREATING YOUR IDENTITY ROADMAP

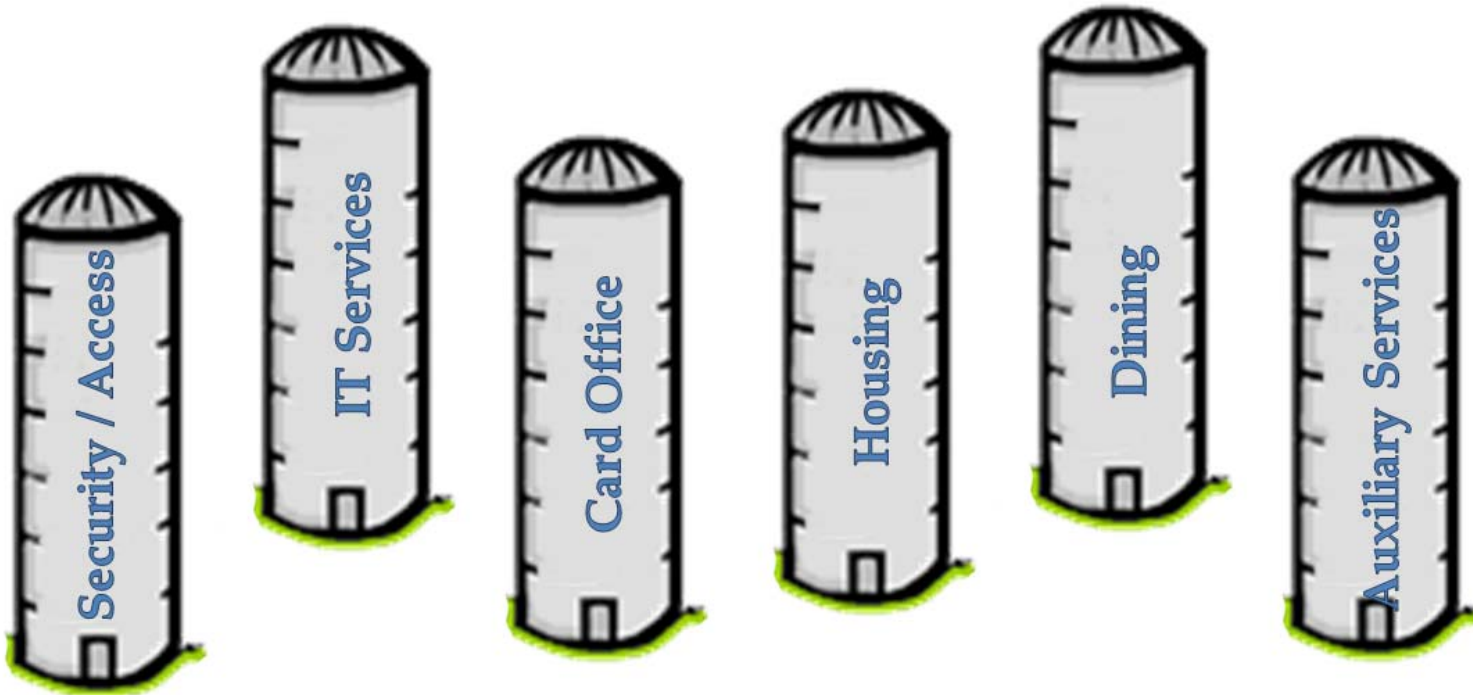


COLORID MANAGING PEOPLE

Managing Identities through multiple credential modalities



COLORID SILOS ACROSS CAMPUS



C O L O R I D



C O L O R I D
CAMPUS IDENTITY ROADMAP

What is it?



COLORID AN INCLUSIVE PROCESS

- Strategic Identity Technology Plan
- Stakeholders Engagement
- Unique to your Campus.
- Created & Managed by the Institution.



WHY DO WE NEED IT?

- **Unify and Enhance Campus Services and Security**
- **Establish Implementation Guidelines & Channel**
- **Establish Standards, Policy & Priorities**
- **Establish Strategic Goals & Objectives**

COLORID

WHY DO WE NEED IT?

- **Best Practices & Benchmarks**
- **Inventory Existing Identity Infrastructure.**
- **Identify “Blockers” – Technology or Human.**

COLORID THE FUTURE?

- **Campus Services Delivery Model**
- **Enhanced Customer Interface**
- **Improved Customer Experience**

COLORID
MIT -BEFORE



COLORID MIT – BEFORE

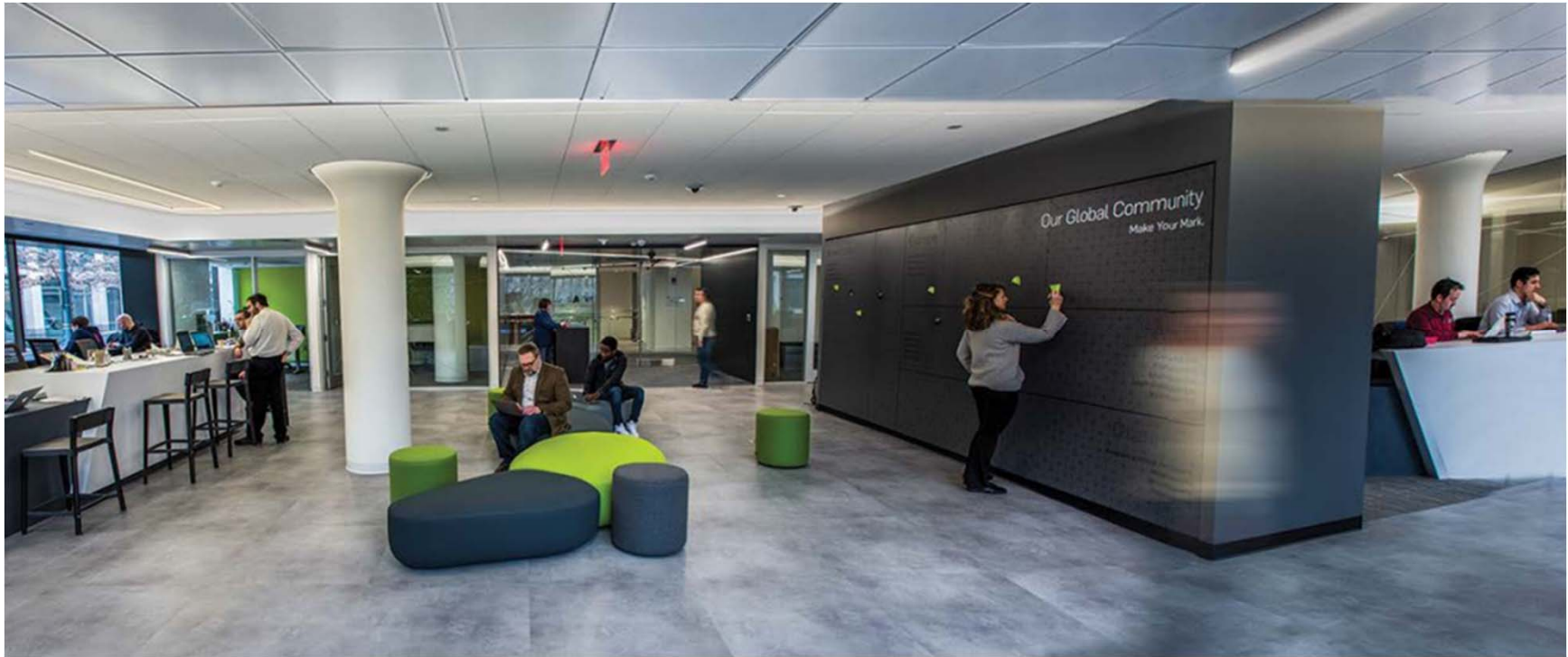


C O L O R I D

MIT – AFTER



COLORID
MIT - AFTER



C O L O R I D

MIT – AFTER



C O L O R I D

MIT – AFTER



COLORID
UNIVERSITY OF SYDNEY



C O L O R I D
UNIVERSITY OF SYDNEY



C O L O R I D



C O L O R I D

CREATING YOUR IDENTITY ROADMAP



HOW DO WE DO THIS?

Collaboration + Education =



Senior Leadership Buy-In



- Existing challenges
- Campus Service Demands vs. Resources
- Consequences of not having Plan
- Benefits and Pathway to Adopting Emerging Technologies

MANAGING ACROSS - COLLABORATION

Stakeholder Buy-In

- Be Inclusive
- Technical Diplomacy
- Create The Process
- Identity the Obstacles



COLORID STAKEHOLDER MEETINGS

- Credential or Identity Managers
- Current & Emerging Identity Technologies & Trends
- Create Advisory Committee - Guidance on Policies, Standards & Priorities



COLORID IDENTITY STRATEGIC PLAN

- I. EXECUTIVE SUMMARY*
- II. SCOPE OF DOCUMENT*
- III. EXISTING TECHNOLOGIES & INFRASTRUCTURE*
- IV. OPPORTUNITIES for IMPROVEMENT*
- V. EMERGING TRENDING AND TECHNOLOGIES*
- VI. CAMPUS IDENTITY ROADMAP*
- VII. MOVING FORWARD*



COLORID OUTCOMES

Outcomes

- Unified Campus(s)
- Interoperable Credentials
- Enhanced Campus Services
- Enhanced Service Delivery
- Improved Security
- Costs Savings



MANAGE DOWN - LEADERSHIP

- Demonstrate Vision - Staff & Students
- Make a Difference
- Rewarding Experience



C O L O R I D

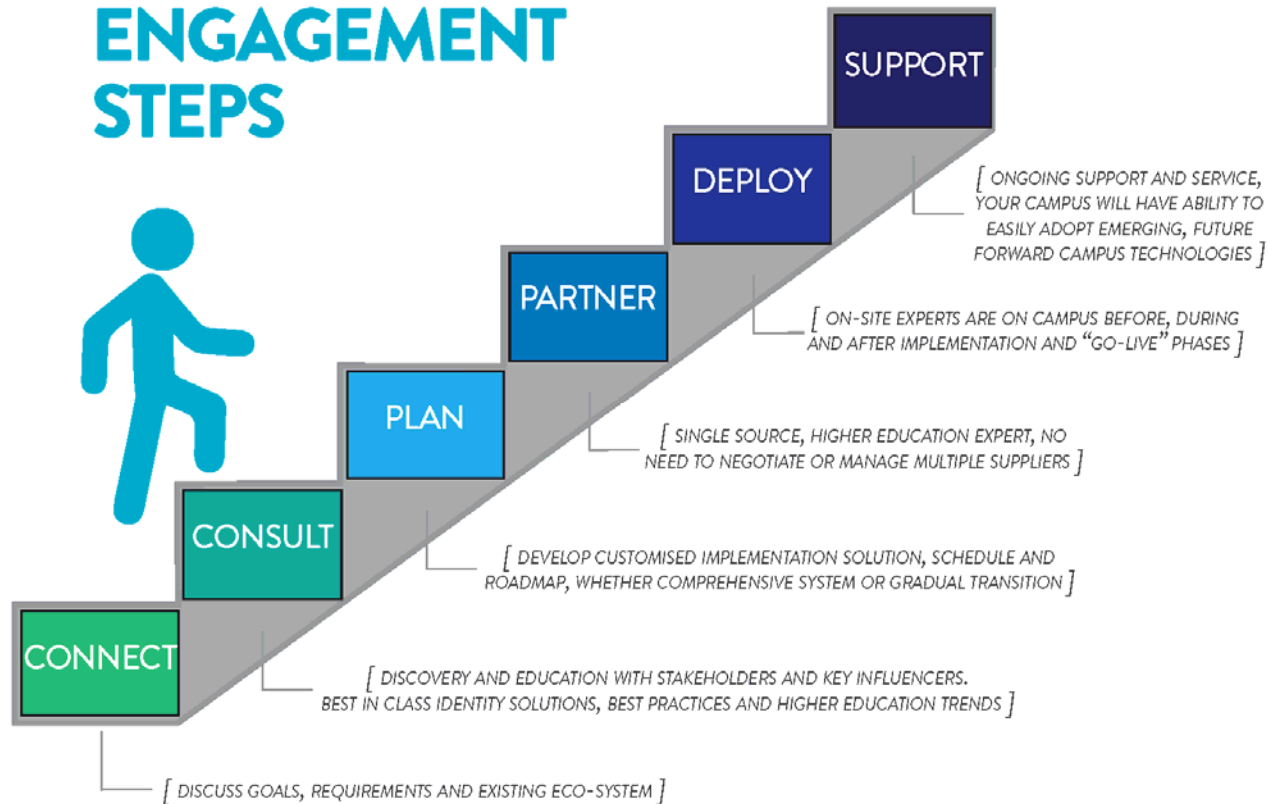
Thank You!



COLORID CAMPUS IDENTIFICATION SOLUTION

Your roadmap to a unified campus and credential

ENGAGEMENT STEPS



WE OFFER 3 KINDS OF SERVICES
GOOD - CHEAP - FAST

BUT YOU CAN ONLY PICK TWO

GOOD & CHEAP WON'T BE **FAST**

FAST & GOOD WON'T BE **CHEAP**

CHEAP & FAST WON'T BE **GOOD**